

Chip Seal and Slurry Seal Field Representative Duties & Responsibilities

- Travel to Cities, Counties, State Department of transportation chip and slurry seal project as a representative of the products.
- Interact with customers, general public and truck drivers in a positive and polite manner.
- Pick up rock samples and deliver them to the testing labs.
- Review projects and programs with customers beforehand to ensure a successful project is possible.
- Review projects and programs after completion to ensure the customers are satisfied.
- Relay any concerns or grievances a customer may have regarding the products or trucking.
- Be a resource for the project managers, regarding how the emulsion is being used and at what rates they are being used at, as well as rock rates.
- Offer insight and recommendations on best practices while using the emulsion products.
- Help ensure all trucks arriving to the project carrying the emulsion are on time and in the correct locations.
- Be the line of communication between truck and distributor drivers and the customers.
- Be a line of communication for the dispatch team and the management team, so everyone is aware of what is happening day to day on the jobs.
- Keep daily logs of start and stop times, when trucks arrive and depart from the project, the weather conditions, and other pertinent information to the project.
- Document projects with pictures.
- Be an example for best practices regarding safety on the projects.
- Capable of giving presentations to work crews or at conference events in relation to the products and the projects they have been used on.
- Be comfortable being on the road for weeks at a time and travel where needed between Washington, Oregon, California.
- Try to find new customers that may not know we supply a full line of emulsion products and offer distributor truck services.